

Marin County Sales Statistics - Selected Market Areas

Comparing Second Quarter 2008 to Second Quarter 2009

	2nd Qtr'08	2ndQtr'09	% Change	2nd Qtr'08	2ndQtr'09	% Change	2nd Qtr'08	2ndQtr'09	% Change	2nd Qtr'08	2ndQtr'09	% Change
	Belvedere			Corte Madera			Fairfax			Greenbrae		
Average Sales Price	\$3,577,944	\$2,871,667	-19.74%	\$1,359,029	\$1,003,886	-26.13%	\$829,233	\$689,594	-16.84%	\$1,475,000	\$1,105,250	-25.07%
Median Sales Price	\$2,742,500	\$2,787,500	1.64%	\$1,185,000	\$856,000	-27.76%	\$731,600	\$718,500	-1.79%	\$1,252,500	\$1,067,500	-14.77%
Number of Sales	9	6	-33.33%	23	22	-4.35%	9	16	77.78%	8	12	50.00%
	Kentfield			Larkspur			Mill Valley			Novato		
Average Sales Price	\$2,743,913	\$1,906,557	-30.52%	\$1,718,883	\$1,141,722	-33.58%	\$1,576,667	\$1,372,525	-12.95%	\$765,933	\$606,429	-20.83%
Median Sales Price	\$2,100,000	\$2,028,400	-3.41%	\$1,570,000	\$1,137,500	-27.55%	\$1,404,500	\$1,157,500	-17.59%	\$682,000	\$540,000	-20.82%
Number of Sales	23	7	-69.57%	14	18	28.57%	70	60	-14.29%	95	107	12.63%
	Ross			San Rafael			Sausalito			Tiburon		
Average Sales Price	\$2,847,083	\$2,597,688	-8.76%	\$943,389	\$790,653	-16.19%	\$1,789,484	\$1,068,214	-40.31%	\$2,347,008	\$1,851,222	-21.12%
Median Sales Price	\$2,062,500	\$2,767,500	34.18%	\$835,000	\$726,000	-13.05%	\$1,479,125	\$922,000	-37.67%	\$2,000,000	\$1,810,000	-9.50%
Number of Sales	12	8	-33.33%	127	104	-18.11%	16	7	-56.25%	25	18	-28.00%
	Belvedere			Corte Madera			Fairfax			Greenbrae		
Average Sales Price	----	----	----	\$702,500	\$519,400	-26.06%	\$450,000	----	----	\$473,500	\$477,875	0.92%
Median Sales Price	----	----	----	\$702,500	\$450,000	-35.94%	\$450,000	----	----	\$473,500	\$428,750	-9.45%
Number of Sales	----	----	----	2	5	150.00%	1	----	----	2	4	100.00%
	Kentfield			Larkspur			Mill Valley			Novato		
Average Sales Price	\$439,500	----	----	\$710,333	----	----	\$768,625	\$807,778	5.09%	\$349,328	\$302,844	-13.31%
Median Sales Price	\$439,500	----	----	\$730,000	----	----	\$616,500	\$720,000	16.79%	\$330,000	\$279,500	-15.30%
Number of Sales	2	----	----	3	----	----	12	9	-25.00%	39	44	12.82%
	Ross			San Rafael			Sausalito			Tiburon		
Average Sales Price	----	----	----	\$450,419	\$337,450	-25.08%	\$713,108	\$702,500	-1.49%	\$736,556	\$1,400,000	90.07%
Median Sales Price	----	----	----	\$407,500	\$300,000	-26.38%	\$627,500	\$535,000	-14.74%	\$705,000	\$1,400,000	98.58%
Number of Sales	----	----	----	30	51	70.00%	13	6	-53.85%	9	1	-88.89%

Source: All data in this report was pulled from Terradatum/Brokermetrics directly from BAREIS

Marin County Sales Statistics 2nd Quarter Comparison, 2008 to 2009			
Single Family (Detached Single)	2nd Qtr'08	2nd Qtr'09	% Chg
Average Sale	\$1,248,999	\$973,330	-22.07%
Median Price	\$1,091,000	\$775,000	-28.96%
Total Sales	500	442	-11.60%
Condo / PatioHome / Villa / Townhouse	2nd Qtr'08	2nd Qtr'09	% Chg
Average Sale	\$512,238	\$397,411	-22.42%
Median Price	\$463,750	\$357,000	-23.02%
Total Sales	114	125	9.65%

2009 1st and 2nd Quarter # Units Sold - by Property

