

Marin County Sales Statistics - Selected Market Areas

Comparing First Quarter 2008 to First Quarter 2009

Area	1st Qtr '08	1st Qtr '09	% Change	Area	1st Qtr '08	1st Qtr '09	% Change	Area	1st Qtr '08	1st Qtr '09	% Change	Area	1st Qtr '08	1st Qtr '09	% Change
Belvedere				Corte Madera				Fairfax				Greenbrae			
Average Sales Price	\$3,056,317	\$3,491,667	14.24%		\$1,181,636	\$911,500	-22.86%		\$737,414	\$633,000	-14.16%		\$1,829,550	\$964,750	-47.27%
Median Sales Price	\$3,300,000	\$3,200,000	-3.03%		\$1,045,000	\$903,000	-13.59%		\$711,500	\$625,000	-12.16%		\$1,736,600	\$944,500	-45.61%
Number of Sales	3	3	0.00%		11	10	-9.09%		14	9	-35.71%		4	4	0.00%
Kentfield				Larkspur				Mill Valley				Novato			
Average Sales Price	\$1,842,000	\$1,547,500	-15.99%		\$1,824,604	\$665,417	-63.53%		\$1,422,216	\$1,164,681	-18.11%		\$776,801	\$623,576	-19.73%
Median Sales Price	\$1,850,000	\$1,547,500	-16.35%		\$1,824,500	\$596,250	-67.32%		\$1,227,500	\$959,000	-21.87%		\$717,500	\$557,500	-22.30%
Number of Sales	5	2	-60.00%		6	6	0.00%		32	31	-3.13%		68	62	-8.82%
Ross				San Rafael				Sausalito				Tiburon			
Average Sales Price	\$4,409,286	\$1,877,857	-57.41%		\$1,161,178	\$671,503	-42.17%		\$1,611,671	\$1,141,667	-29.16%		\$3,108,327	\$3,421,284	10.07%
Median Sales Price	\$2,800,000	\$1,595,000	-43.04%		\$883,750	\$660,000	-25.32%		\$1,340,000	\$1,300,000	-2.99%		\$2,690,000	\$2,175,000	-19.15%
Number of Sales	7	7	0.00%		60	51	-15.00%		7	3	-57.14%		16	7	-56.25%

Single Family (Detached Single)

Condos / PatioHomes / Villa / Townhouse

Area	1st Qtr '08	1st Qtr '09	% Change	Area	1st Qtr '08	1st Qtr '09	% Change	Area	1st Qtr '08	1st Qtr '09	% Change	Area	1st Qtr '08	1st Qtr '09	% Change
Belvedere				Corte Madera				Fairfax				Greenbrae			
Average Sales Price	----	----	----		\$582,500	\$520,000	-10.73%		\$500,000	----	-100%		\$579,050	\$392,500	-32.22%
Median Sales Price	----	----	----		\$582,500	\$520,000	-10.73%		\$500,000	----	-100%		\$517,750	\$392,500	-24.19%
Number of Sales	----	----	----		2	2	0.00%		1	----	-100%		10	2	-80.00%
Kentfield				Larkspur				Mill Valley				Novato			
Average Sales Price	----	\$353,000	100%		\$654,583	\$655,000	0.06%		\$818,667	\$453,333	-44.63%		\$383,136	\$274,864	-28.26%
Median Sales Price	----	\$353,000	100%		\$649,500	\$655,000	0.85%		\$721,000	\$415,000	-42.44%		\$367,500	\$260,000	-29.25%
Number of Sales	----	1	100%		6	1	-83.33%		6	3	-50.00%		22	31	40.91%
Ross				San Rafael				Sausalito				Tiburon			
Average Sales Price	----	----	----		\$449,641	\$257,316	-42.77%		\$777,750	\$847,700	8.99%		\$1,193,800	\$607,000	-49.15%
Median Sales Price	----	----	----		\$415,000	\$198,000	-52.29%		\$785,500	\$660,000	-15.98%		\$1,150,000	\$815,000	-29.13%
Number of Sales	----	----	----		17	46	170.59%		4	5	25.00%		5	3	-40.00%

Source: All data in this report was pulled from Terradatum/Brokermetrics directly from BAREIS

Marin County Sales Statistics 1st Quarter Comparison, 2008 to 2009			
Single Family (Detached Single)	1st Qtr '08	1st Qtr '09	% Chg
Average Sale	\$1,304,982	\$932,372	-28.55%
Median Price	\$969,000	\$705,000	-27.24%
Total Sales	283	225	-20.49%
Condo / PatioHome / Villa / Townhouse	1st Qtr '08	1st Qtr '09	% Chg
Average Sale	\$560,107	\$320,884	-42.71%
Median Price	\$480,000	\$260,000	-45.83%
Total Sales	98	95	-3.06%

2008/ 2009 4th and 1st Quarter # Units Sold - by Property

